



# Device as a Service (DaaS)

## Subscription-based 360 Degree Hardware Lifecycle Management

Eliminate the time and expense of buying, configuring, and deploying hardware without sacrificing IT performance. Scantron DaaS combines hardware sourcing, deployment, support, and lifecycle services into one solution for a predictable monthly fee. Work with just one point of contact for all hardware needs, and free your IT resources to focus on initiatives that drive the business.

### The Better Way to Do Hardware

As technology changes and hardware ages, you may find yourself stuck with a no-win decision: extend older, obsolete hardware that limits productivity and creates security and maintenance exposures, or undertake a big capital expenditure every few years and task your IT resources with handling upgrades.

What if you could circumvent the entire hardware lifecycle—and the attendant costs and impact on your personnel—and go straight to productivity? Imagine always being able to provide your team with current technology and never having to budget for the next upgrade.

### Device as a Service (DaaS)

With DaaS, you can outsource every aspect of IT hardware deployment, support, and lifecycle for a simple monthly fee—to one point of contact. With refresh cycles of three to five years, you're always working with the latest hardware and operating systems.

Because Scantron is vendor-agnostic, you are not restricted to one manufacturer. DaaS encompasses all Scantron-supported devices: laptops, tablets, PCs, servers, routers, switches, firewalls, printers, multi-function devices, and more.

### Shared Goals Drive Good Partnerships

Since your DaaS subscription is a fixed fee, we seek to prevent issues and resolve them as quickly as possible when they do occur. Our proactive stance improves your IT performance while reducing our cost of support. When you win, we win.



### Key Benefits

Scantron's DaaS offering covers every point in the lifecycle, including day-to-day support. DaaS reduces IT budgeting from a cumbersome cap-ex project to a routine operating expense.

- **Comprehensive needs analysis**
- **Flexible three, four, or five year terms, and available 12-month rental options**
- **Eliminate the need for vendor management: Scantron serves as your single point of contact for all DaaS devices and all maintenance needs**
- **Scale up at any time: add as you need them, ready to plug-and-play**

## Cash Purchase

- Exhaust Cash
- Multiple Payees
- Unpredictable Expenses

## Lease

- Leverage Capital
- Multiple Payees
- Unpredictable Expenses

## DaaS

- Leverage Capital
- Single Payee
- Predictable Expenses

*Scantron's Device as a Service reduces IT deployment and lifecycle burden and simplifies budgeting and accounting. It also reduces or eliminates vendor management, resulting in stronger accountability.*

- Predictable costs through simple, per-device monthly billing
- Lifecycle management with planned refreshes: always work with current technology, without taking your IT resources offline for removal, disposition, or installation of new devices and upgrades
- Trusted hardware and finance partners
- Freight included

### Scantron's Unique Capabilities

#### Accountability, Depth, and Expertise

Scantron Technology Solutions is a service provider first, hardware reseller second. Our goal is to provide you the optimal hardware, software, and support model for success. We have a decades-long track record of successful deployments and ongoing support for all sizes of organizations.

At every step of the IT lifecycle, your entire DaaS hardware fleet is under the care of one company, not a patchwork of consultants. We employ more than 165 Field Service Technicians, strategically located across the country. They collaborate with our Omaha, Nebraska headquarters, where we configure and stage projects and repair equipment.

#### Vendor Agnostic

We partner with dozens of industry-leading manufacturers including HP, Dell, Lenovo, Lexmark, Microsoft, Xerox, and more. This allows you to use any supported hardware under DaaS. We design around the equipment you prefer.

#### Recognized Leading Channel Partner

Industry associations rank Scantron as a top channel partner. Our innovative solution design, service expertise, and continuous growth lead to better vendor relationships, which drive better results for our customers.

#### Additional Time and Cost Saving Options

Take advantage of our expertise in day-to-day support for your networks and endpoint devices.

- **Managed IT Services: troubleshoot and resolve software and network issues**
- **Managed Print Services: available bundling for document capture and routing, automated just-in-time consumables replenishment, per-device or per-page fees**
- **Legacy asset disposition**
- **Asset tagging and tracking**
- **Storage**



## OPTIMIZE YOUR BUSINESS IT SOLUTION OPTIONS TODAY!

For a free consultation to meet your organization's goals, call **800.722.6876** or visit **www.scantron.com** to learn more.

### About Us

Scantron Technology Solutions provides managed print and IT services you can count on. Our nationwide team of experts provide full-service packages and à la carte options to be your IT team or to support your current staff. STS solutions meet you where you are and help you get to where you want to be.