



Ally Partnership Advantages

Improve your effectiveness by recommending reliable IT service

Introduce a trustworthy, respected IT service partner to your customers and prospects. When you can understand the IT challenges your customers face and quickly offer sound advice and real solutions, you gain credibility with your accounts and position yourself as a trusted solution consultant.

Bring a Partner to the Table

- Is your company searching for ways to add more value for your customers?
- Are you a sales professional who works with decision makers and wants creative ways to keep the conversation going?
- Do you simply want to expand your total revenue opportunity?

Refer your customers and prospects to Scantron Technology Solutions. We solve IT challenges for all types and sizes of organizations across the United States. With more than 40 years of experience in technology service and support, we're uniquely qualified in managed IT services, hardware maintenance and support, managed print services, and design and implementation projects.

Our 165+ employed Field Service Technicians, strategically located in almost every major metro, provide prompt onsite service. They work in sync with our national Network Operations Center in Omaha. Your customers get the peace of mind that

comes with an entire IT team, but at a fraction of the cost of one full-time seasoned IT manager.

Ally Partner Program

Solve customer problems and stop worrying about things outside your expertise and area of responsibility. Register as an Ally Partner.

As a Scantron Technology Solutions Ally Partner, you can rest easy knowing that you have significantly expanded your network, increased sales opportunities for your team, as well as provided meaningful referrals to your customers for their IT needs.

Take the Next Step with an Ally

Call and ask to speak with a business partner manager or visit www.scantron.com/partnerships. Together, we'll both do what we do best, meet and exceed our customers' expectations, and grow your total revenue opportunity.

"The value we brought together gave me license to talk more about my services."

Chris M., Senior Market Executive, current Ally partner



**OPTIMIZE YOUR BUSINESS IT
SOLUTION OPTIONS TODAY!**

For a free consultation to meet your organization's goals, call **800.722.6876** or visit **www.scantron.com** to learn more.

About Us

Scantron Technology Solutions provides managed print, hardware, and managed IT services you can count on. Our nationwide team of experts provide full-service packages and à la carte options to be your IT team or to support your current staff. STS solutions meet you where you are and help you get to where you want to be.